

Sam Process

External research confirms SAM principals *spend more time on instructional work, are happier, work a shorter day, are better liked by staff and see improved learning results.*

1,200+ school leaders in 24 states do the SAM process every day.



External research confirms SAM principals spend more time on instructional work, are happier, work a shorter day, are better liked by staff and see improved learning results. Once you are doing the SAM process with efficacy we provide service to your assistant principals, intervention specialists and others in your school in leadership roles at no additional cost.

The annual cost, \$4,995, covers all training, use of tools and coaching for the first year for you and any other leader you supervise. Most school leaders use Title I or II, improvement or professional development funds for SAM services.

What is the SAM Process? <https://bit.ly/3yuqjWU>

TimeTrack: The Leader's Lesson Plan <https://bit.ly/3PecYrJ>

SAM Process, 2022 National Conference, Intentionality: <https://bit.ly/3Pgy7BK>

SAM Process, 2019 National Conference: Purpose <https://bit.ly/3svahIK>

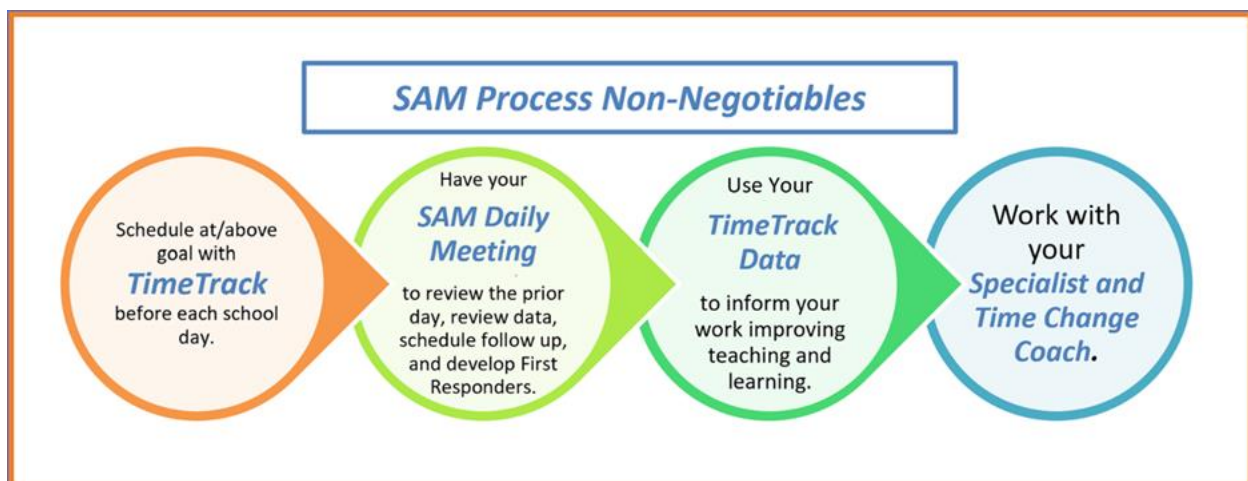
SAMs on Location: The Impact of School Wide TimeTrack Data Meetings –
<https://bit.ly/3mr3zA7>

Music Video: I Am a SAM <https://bit.ly/48OCjCm>

For each SAM team, the initial training is done in an all-day in-person session or optional on-line, two-hour session. By the end of this session the leader's TimeTrack will be up and the team will be ready to do the SAM Daily Meeting the next day. The team is also introduced to the advanced features of TimeTrack and is introduced to the SAM Implementation Specialist who will support them online for two weeks during the SAM Daily Meeting. The Specialist also provides additional training time, as needed. We make sure the process is easy and comfortable and will stay as the school needs. A Time Change Coach is then assigned to provide weekly support online.

SAM services include:

- Subscription for use of TimeTrack® cloud-based software at each school site for the principal and other leaders in the school the principal supervises.
- Subscription for use of NoteTrack® cloud-based software at each school site for the principal and other leaders in the school the principal supervises.
- Subscription for use of First Responders® cloud-based software at each school site for the principal and other leaders in the school the principal supervises.
- Subscription includes access to online and in-person technical support for TimeTrack, NoteTrack and First Responders, as needed, each school site.
- Initial training, online, two-hour session; (all day, in-person option available depending on pandemic restrictions)
- Implementation support, ten days at each school site for the SAM Daily Meeting, more as needed, online
- Monthly remote coaching, two-hours, each school site, online
- Weekly online coaching review of TimeTrack with email and/or phone feedback, online
- Subscription, professional development, The Marshall Memo
- Subscription, professional development, The Main Idea
- Online professional development sessions, SAM Talks, featuring national speakers
- Access, NSIP HD recordings and support materials from past conferences
- The national conference is optional ~ \$2,895 covers all costs except air



SAMs in Twenty-four States

SAM

- Arizona
- Arkansas
- California
- Colorado
- Connecticut
- Florida
- Georgia
- Illinois
- Indiana
- Iowa
- Kansas
- Louisiana
- Maryland
- Michigan
- Minnesota
- Missouri
- North Carolina
- New Jersey
- New Mexico
- New York
- Ohio
- Oklahoma
- South Carolina
- Tennessee

Save the Date! 18th Annual National SAM Conference

Loews Miami Beach

January 16, 2025 ~ January 18, 2025

Dr. Martin Luther King Jr. Celebration Weekend



Registration opens Labor Day